



Introduction to Estimating for Construction

Brian Greenhalgh

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Students and professionals encountering estimating for the first time need an approachable introduction to its principles and techniques, which is up to date with current practice. *Introduction to Estimating for Construction* explains both the traditional techniques, and best practice in early contractor involvement situations, within the framework of modern construction procurement.

As well as introducing different estimating techniques, it includes:

- The nature of costs in construction from a cost of resources approach
- Modern tendering procedures and the stages of development of construction projects
- How to convert an estimate into a formal tender and then into a contract
- Simple numerical examples of estimates
- Estimating and cost analysis during the construction project
- Summaries and discussion questions in every chapter

This is an easy to read introduction to building estimating for undergraduate students, or anyone working in a quantity surveying or construction commercial management role who needs a quick reference.



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