



# Individualism And Collectivism (New Directions in Social Psychology)

*Harry C Triandis*

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## **Individualism And Collectivism (New Directions in Social Psychology)** Harry C Triandis

An examination of the differences between collectivists (those who view themselves primarily as part of a whole, and who are motivated by the norms and duties imposed by the collective entity) and individualists (those who are motivated by their own preferences and needs).

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