



Sales Force Automation - Simple Steps to Win, Insights and Opportunities for Maxing Out Success

Gerard Blokdijk

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The one-stop-source powering Sales Force Automation success, jam-packed with ready to use insights for results, loaded with all the data you need to decide how to gain and move ahead.

Based on extensive research, this lays out the thinking of the most successful Sales Force Automation knowledge experts, those who are adept at continually innovating and seeing opportunities.

This is the first place to go for Sales Force Automation innovation - INCLUDED are numerous real-world Sales Force Automation blueprints, presentations and templates ready for you to access and use.

Also, if you are looking for answers to one or more of these questions then THIS is the title for you:

How does the sales force automation change the field force? Why is it called sales force automation? What exactly are you automating? What are good low-cost (ideally free) Sales Force Automation (SFA) applications for a single salesperson to use that works on a Mac? Why does your business need mobile sales force automation software? Why is it the case that CRM / SFA (Sales Force Automation) and HR systems are moving to cloud while SCM, Manufacturing, Financial packages or systems are not moving to cloud? ...and much more...

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